

Youngstown State University
Fiscal Year 2020 Second Quarter Diversity Spend Report
October 1, 2019 through December 31, 2019

	FY2020				FY2019			
	2nd QTR	Percent of Addressable	YTD	Percent of Addressable	2nd QTR	Percent of Addressable	YTD	Percent of Addressable
Diversity Spend - Goods and Services (excludes EDGE and construction)								
MBE - Ohio Certified	\$ 329,892	6.25%	\$ 802,225	7.75%	\$ 409,689	8.79%	\$ 487,370	4.93%
MBE - Other Certified	35	0.00%	74	0.00%	380	0.01%	453	0.00%
Disability Challenged	167,168	3.17%	293,777	2.84%	127,257	2.73%	248,514	2.52%
Recycled Materials	2,856	0.05%	5,471	0.05%	2,915	0.06%	7,935	0.08%
Veteran Owned	9,848	0.19%	19,683	0.19%	5,356	0.11%	47,578	0.48%
Woman Owned	7,911	0.15%	15,725	0.15%	15,252	0.33%	22,605	0.23%
Total Diversity Spend	\$ 517,710	9.81%	\$ 1,136,955	10.99%	\$ 560,849	12.04%	\$ 814,454	8.25%
Total Addressable Spend - Goods and Services	\$ 5,276,320	100.00%	\$ 10,349,281	100.00%	\$ 4,658,498	100.00%	\$ 9,876,309	100.00%
EDGE Spend - Goods, Services, and Construction								
EDGE - Ohio Certified - Construction	\$ 35,000	0.37%	\$ 360,147	1.87%	\$ 71,665	1.02%	\$ 435,290	2.51%
Total EDGE Spend	\$ 35,000	0.37%	\$ 360,147	1.87%	\$ 71,665	1.02%	\$ 435,290	2.51%
Total Addressable Spend - Goods, Services, and Construction	\$ 9,586,804	100.00%	\$ 19,292,667	100.00%	\$7,031,835	100.00%	\$ 17,340,381	100.00%

Definitions:

MBE (Minority Business Enterprise): The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

EDGE (Encouraging Diversity, Growth, and Equity Program): The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

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Minority Business Enterprise (MBE) - Ohio Certified			
Name	Address	Type of Contract	Purchases
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	\$ 257,401
B R Johnson Cleaning Services	P.O. Box 282, Akron, Ohio 44309	Janitorial Services	72,491
Subtotal - MBE - Ohio Certified			\$ 329,892

Minority Business Enterprise (MBE) - Other Certified			
Name	Address	Type of Contract	Purchases
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 35
Subtotal - MBE - Other Certified			\$ 35

Disability Challenged			
Name	Address	Type of Contract	Purchases
Compass Family Services	535 Marmion Avenue, Youngstown, Ohio 44502	Janitorial Services	\$ 167,168
Subtotal - Disability Challenged			\$ 167,168

Recycled Materials			
Name	Address	Type of Contract	Purchases
Staples - Tier 2	4170 Highlander Parkway, Richfield, Ohio 44286	Office Supplies	\$ 2,856
Subtotal - Recycled Materials			\$ 2,856

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Veteran Owned			
Name	Address	Type of Contract	Purchases
NPI Audio Visual Solutions	8600 Sweet Valley Drive, Cleveland, Ohio 44125	Audio Visual Equipment	\$ 9,848
Subtotal - Veteran Owned			\$ 9,848
Woman Owned			
Name	Address	Type of Contract	Purchases
Fondriest Environmental Inc.	2091 Exchange Court, Fairborn, Ohio 45324	Laboratory Equipment	\$ 3,776
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	2,774
The Workroom	301 Superior Stree, Rossford, Ohio 43460	Sewing Service	975
Roar Postal Supplies & Solutions	10600 W. 108th Terrace, Overland Park, Kansas 66210	Postal Supplies	271
Union Eyes Optical Inc.	Suite B, 229 Churchill Hubbard Road, Youngstown, Ohio 44505	Public Safety Supplies	115
Subtotal - Woman Owned			\$ 7,911
Total Diversity Spend			\$ 517,710

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Encouraging Diversity, Growth, and Equity (EDGE) - Ohio Certified

Name	Address	Project	Purchases
The Murphy Contracting Company	285 Andrews Ave PO Box 1833, Youngstown, Ohio 44501	Beeghly Center Natatorium Renovation	\$ 35,000 <u>\$ 35,000</u>
	Total EDGE Spend		